

**Phillip J. Yale**Email: [phil.yale@gmail.com](mailto:phil.yale@gmail.com)**EDUCATION:**

- ◆ BS. Chemistry, Heidelberg College, 1995

**EXPERIENCE:****Consultant****Present**

Principal consultant working with small to mid-sized businesses on quality, organization development, and training programs

- ◆ Conducted 5 separate workshops for managers, engineers and product developers presenting Six Sigma and lean methodologies.
- ◆ Assisted one company's efforts to integrate Six Sigma tools into their existing continuous improvement program.
- ◆ Directed improvement projects saving over \$750,000 and assisted in the development of several new product lines for clients.

**Lean Six Sigma Black Belt****CUMMINS WEST, San Leandro, CA****July 2006 – August 2009**

Six Sigma deployment leader and Black Belt project manager

- ◆ Directly managed 8 transactional Six Sigma projects leading to over \$5 million in annual cost savings.
- ◆ Developed portfolio management system to prioritize and track projects and the associated savings.
- ◆ Trained and mentored 5 Six Sigma Green Belts from training to initial project completion.

**Supply Support Projects Officer****Coronado, CA****August 2005 – March 2006**

Supply chain analyst and Lean Six Sigma belt responsible for projects leading to sustainable cost reductions of \$6 million per year

- ◆ Developed metrics and charting program to identify excess material, saving over \$4 million in unnecessary material procurement.
- ◆ Directed ISO 9001 audit preparations leading directly to a flawless certification audit.
- ◆ Developed an electronic tracking process that allows for complete visibility of purchases from request to contract award.

**Supply Officer****USS RUSHMORE, San Diego, CA****March 2004 – August 2005**

Director of the supply department, overseeing all parts and logistical services required to operate a forward deployed warship

- ◆ Successfully supported over 450 additional personnel during operations in the Persian Gulf and Tsunami relief missions.
- ◆ Tracked over 500 high priority material shipments ensuring the ship's ability to complete assigned missions.
- ◆ Ensured the ship's battle readiness as a certified Damage Control training team member and Helicopter Control Officer.

**Assistant Supply Officer****Keflavik, Iceland****April 2003 – February 2004**

Responsible for logistical services for Naval Air Station Keflavik, including hotel services, postal, food service, and stock control

- ◆ Ranked #1 of 16 officers during annual performance reviews.
- ◆ Directed improvements leading to 5 star accreditation of both the Navy Station Galley and Postal Office while reducing costs by 12%.

**Stock Control Officer****Keflavik, Iceland****May 2002 – March 2003**

Lead a team of 27 personnel responsible for the customer service, ordering, and inventory for all United States' assets in Iceland

- ◆ Acted as US Navy supply liaison for several multi-national exercises, including the largest anti-submarine exercise in the Atlantic.
- ◆ Earned a Navy Commendation medal for "outstanding leadership coupled with a relentless commitment to excellence."
- ◆ Changed inventory stocking model to reduce on-hand costs while also decreasing customer wait time by 25%.
- ◆ Managed a distribution center inventory containing 15,190 SKU's.

**Hotel Manager****Keflavik, Iceland****June 2001 – May 2002**

Directly supervised 17 US and 39 Icelandic personnel. Managed 30 Bachelor Quarters properties valued at over \$200 million.

- ◆ Upgraded Property Management System leading to a 50% increase in room utilization and revenue.
- ◆ Managed retail inventory of over \$21 million for distribution to residents and guests.
- ◆ Received Admiral Zumwalt award for excellence in Bachelor Housing.

**Food Service Officer****USS Cleveland, San Diego, CA****November 2000 – June 2001**

Directly supervised 40 personnel responsible for ordering, storage and preparation of all meals for the entire 1200 person crew

- ◆ Oversaw the installation of a plastics processing system eliminating all overboard discharge of plastic waste.
- ◆ Reduced food waste by 60% and overall ship waste by 35%.

**Disbursing / Sales Officer****USS Cleveland, San Diego, CA****October 1998 – November 2000**

Responsible for the daily operations of the ship's retail services and for the proper management of all cash and treasury checks on board

- ◆ Directly supervised 8 personnel and managed \$2.3 million in hard assets.
- ◆ Generated over \$690,000 in retail sales, leading to Pacific Fleet Sales Excellence Award.
- ◆ Lead postal division to be a runner-up for the 1999 Best in Class competition.
- ◆ Ensured ship's safety and proper navigation during combat operations as a bridge watch stander.

**ADDITIONAL INFORMATION:**<http://www.linkedin.com/in/philyale>